

AGRICULTURAL LABOR SURVEY – OCTOBER 2020

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**United States
 Department of
 Agriculture**



**NATIONAL
 AGRICULTURAL
 STATISTICS
 SERVICE**

USDA/NASS

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Please make corrections to name, address and ZIP Code, if necessary.

The information you provide will be used for statistical purposes only. Your responses will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection provisions of Title V, Subtitle A, Public Law 107-347 and other applicable Federal laws. For more information on how we protect your information please visit: <https://www.nass.usda.gov/confidentiality>. Response to this survey is voluntary.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number is 0535-0109. The time required to complete this information collection is estimated to average 30 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

For Office Use Only			
FIPS	POID	Tract	Subtr.

1. Verify name and mailing address of this operation. Make any corrections necessary (including the correct operation name) on the label and continue.
2. Since June 1, 2020 have you or will you (name on label):
 - a. grow any crops or cut hay?
 INCLUDE grains, row crops, oilseeds, fruits, nuts, vegetables (including strawberries and melon crops), nursery and greenhouse, Christmas trees, and other specialty crops.
 Yes - Go to page 2 No - Continue
 - b. own or raise any livestock, poultry, bees or aquaculture?
 INCLUDE livestock and poultry owned, and any being raised under contract for someone else.
 Yes - Go to page 2 No - Continue
 - c. sell any agricultural products?
 Yes - Go to page 2 No - Continue
 - d. receive government agricultural payments? EXCLUDE government payments received as a landlord.
 Yes - Go to page 2 No - Continue
 - e. have more than 19 acres of idle cropland or more than 99 acres of pastureland?
 Yes - Go to page 2 No - Go to page 11

3. Are the day-to-day decisions for this operation made by one individual, a hired manager, or partners? (Check one)

- One individual - Go to Section 1 on Page 3
- A hired manager - Go to Section 1 on Page 3
- Partners - Continue

For Office Use Only	
R. Unit	
9921	

SUB	
9941	

June 1	
9930	

Number

4. How many partners are involved in the day-to-day decisions of this operation, including the partner named on the front page and listed below?.....

Do not include landlords and tenants as partners.

5. Please identify the other person(s) in this partnership, then go to Section 1, Page 3. (Verify partners' names and make necessary corrections if names have already been entered.)

Check if verified

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: () _____ - _____ check if cell phone

Did this partner also operate land individually on June 1, 2020?

Yes No

Check if verified

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: () _____ - _____ check if cell phone

Did this partner also operate land individually on June 1, 2020?

Yes No

Check if verified

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: () _____ - _____ check if cell phone

Did this partner also operate land individually on June 1, 2020?

Yes No

Check if verified

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: () _____ - _____ check if cell phone

Did this partner also operate land individually on June 1, 2020?

Yes No

For Office Use Only	
Stratum	
9922	

Ind. Op	
9924	

For Office Use Only	
Stratum	
9923	

Ind. Op	
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For Office Use Only	
Stratum	
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Ind. Op	
9924	

For Office Use Only	
Stratum	
9928	

Ind. Op	
9924	

Section 1 - Paid Workers for October

October 2020

S	M	T	W	Th	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

1. Did this operation have agricultural workers on the payroll during the week of October 11th through October 17th?

- 600
- 1 Yes - Continue
- 3 No - Go to page 6
- 2 Don't Know - Go to page 6

2. How many agricultural workers did you have on the payroll during the week of October 11th through October 17th?.....

TOTAL NUMBER
660

3. In 2020, how many of the agricultural workers on the payroll that week will be paid by this operation for 150 days or more of work?.....

NUMBER OF WORKERS
700

Section 1 - Paid Workers for October (continued)

4. In the table below, report all agricultural workers on the payroll during the week of October 11th through October 17th.

- Report workers who fall under the same worker code on a single line
- Report the total hours and wages paid to the group of workers during the week of October 11th through October 17th
- Record each worker only once
- For salaried employees, report the standard amount of hours worked on your operation
- See the instruction sheet for more information

Enter the Worker Code from Page 5	Number of Paid Workers that week	Total Hours Worked that week	How many of the Total Hours Worked that week were...		Total Gross Wages Paid that week (Dollars)	How much of the Total Gross Wages Paid that week were....		
			Total Base Hours	Total Overtime Hours		Total Base Wages (Dollars)	Total Bonus Wages (Dollars)	Total Overtime Wages (Dollars)
611	612	613	616	617	614	620	627	628
611	612	613	616	617	614	620	627	628
611	612	613	616	617	614	620	627	628
611	612	613	616	617	614	620	627	628
611	612	613	616	617	614	620	627	628
611	612	613	616	617	614	620	627	628
611	612	613	616	617	614	620	627	628
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611	612	613	616	617	614	620	627	628
611	612	613	616	617	614	620	627	628
611	612	613	616	617	614	620	627	628
611	612	613	616	617	614	620	627	628
611	612	613	616	617	614	620	627	628

Office Use Only – Completion Code Usability	1 – Incomplete, Has Labor 2 – Incomplete, Unknown 3 – No Labor	698
		599	7

Worker Codes for Sections 1 and 2

Code	Work Hired to Do
CROP, NURSERY AND GREENHOUSE WORKERS	
11	Agricultural Equipment Operators - Crop, Nursery and Greenhouse: Drive and control farm equipment to till soil and to plant, cultivate, and harvest crops.
12	Farmworkers - Crop, Nursery and Greenhouse: Manually plant, cultivate, and harvest vegetables, fruits, nuts, horticultural specialties, field crops, Christmas trees and short rotation woody crops. Use hand tools, such as shovels, trowels, hoes, tampers, pruning hooks, shears, and knives. Duties may include tilling soil and applying fertilizers; transplanting, weeding, thinning, or pruning crops; applying pesticides; or cleaning, grading, sorting, packing, and loading harvested products. May construct trellises, repair fences and farm buildings, or participate in irrigation activities.
13	Graders And Sorters - Crop, Nursery and Greenhouse Products: Grade, sort, or classify agricultural crops by size, weight, color or condition.
14	Hand Packers And Packagers - Crop, Nursery and Greenhouse Products: Pack or package by hand a wide variety of products and materials.
15	All Other Field Workers: Specify: _____ All agricultural workers working with crops, nursery or greenhouse products not included in codes 11-14.
LIVESTOCK WORKERS	
20	Agricultural Equipment Operators – Farm, Ranch, and Aquacultural Animals: Drive and control heavy farm equipment while attending to live farm, ranch, or aquacultural animals and in harvest of unprocessed animal products.
21	Farmworkers - Farm, Ranch, and Aquacultural Animals: Attend to live farm, ranch, or aquacultural animals including cattle, sheep, swine, goats, horses and other equines, poultry, finfish, shellfish, and bees. Duties may include feeding, watering, herding, milking, grazing, castrating, branding, de-beaking, weighing, catching, and loading animals. May conduct simple exams; maintain records; assist in births; and administer medications, vaccinations, or insecticides. May clean and maintain animal housing areas.
22	Graders And Sorters - Farm, Ranch, and Aquacultural Animal Products: Grade, sort, or classify unprocessed food and other agricultural products by size, weight, color, or condition.
23	Hand Packers And Packagers - Farm, Ranch and Aquacultural Animal Products: Pack or package by hand a wide variety of products and materials.
24	All Other Livestock Workers: Specify: _____ All agricultural workers working with farm, ranch and aquacultural animals or products not included in codes 20 – 23.
SUPERVISORS	
31	Farmers, Ranchers and Other Agricultural Managers: Plan, direct, or coordinate the management or operation of farms, ranches, greenhouses, aquacultural operations, nurseries, tree farms, or other agricultural establishments.
32	First-Line Supervisors of Farm Workers: Directly supervise and coordinate the activities of agricultural, aquacultural, and related workers.
OTHER WORKERS	
41	Agricultural Inspectors: Inspect agricultural commodities, processing equipment and facilities, and aquacultural operations, to ensure compliance with regulations and laws governing health, quality, and safety.
42	Animal Breeders: Select and breed animals according to their genealogy, characteristics, and offspring.
43	Pesticide Handlers and Sprayers: Mix or apply pesticides, herbicides, fungicides, or insecticides through sprays, dusts, vapors, soil incorporation, or chemical application to all crops including nursery and greenhouse products and facilities, and livestock, and livestock facilities. Usually requires specific training and state or federal certification. Excludes pilots who dust or spray crops from aircraft.
44	Any Other Worker Not Listed Above: Specify: _____ Including, but not limited to, mechanics, shop workers, truck drivers, accountants, bookkeepers and office workers. Excluding contract and custom workers, retail workers, and "value-added" workers.

Section 2 - Paid Workers for July

July 2020

S	M	T	W	Th	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

1. Did this operation have agricultural workers on the payroll during the week of July 12th through July 18th?

- 600
- 1 Yes - Continue
- 3 No - Go to page 8
- 2 Don't Know - Go to page 8

2. How many agricultural workers did you have on the payroll during the week of July 12th through July 18th?.....

TOTAL NUMBER
660

3. In 2020, how many of the agricultural workers on the payroll that week will be paid by this operation for 150 days or more of work?.....

NUMBER OF WORKERS
700

Section 2 - Paid Workers for July (continued)

4. In the table below, report all agricultural workers on the payroll during the week of July 12th through July 18th.

- Report workers who fall under the same worker code on a single line
- Report the total hours and wages paid to the group of workers during the week of July 12th through July 18th
- Record each worker only once
- For salaried employees, report the standard amount of hours worked on your operation
- See the instruction sheet for more information

Enter the Worker Code from Page 5	Number of Paid Workers that week	Total Hours Worked that week	How many of the Total Hours Worked that week were...		Total Gross Wages Paid that week (Dollars)	How much of the Total Gross Wages Paid that week were....		
			Total Base Hours	Total Overtime Hours		Total Base Wages (Dollars)	Total Bonus Wages (Dollars)	Total Overtime Wages (Dollars)
611	612	613	616	617	614	620	627	628
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611	612	613	616	617	614	620	627	628
611	612	613	616	617	614	620	627	628
611	612	613	616	617	614	620	627	628

Office Use Only – Completion Code Usability

1 – Incomplete, Has Labor
2 – Incomplete, Unknown
3 – No Labor

698

Section 3 - Agricultural Workers on the Payroll in 2020

		NONE	Largest Number of Workers in 2020
1. During 2020, what was or will be the largest number of agricultural workers on the payroll on any one day?.....	278	3	277

2. During 2020, did or will this operation have any H-2A temporary agricultural workers on the payroll?

The H-2A program allows agricultural employers who anticipate a shortage of domestic workers to bring non-immigrant foreign workers to the U.S. to perform agricultural labor or services of a temporary or seasonal nature.

279

1 Yes

3 No

2 Don't Know

Section 4 - Value of Sales

1. Please classify this operation in terms of the gross value of sales and government agricultural payments in 2019.

INCLUDE: • sales of all crops, livestock, poultry, and livestock products (milk, eggs, etc.) sold in 2019.

- the value of hay, silage, and other crops harvested in 2019, but not sold.
- the value of all crops, livestock, and poultry produced under contract in 2019.
- landlord’s share of government payments and crops sold in 2019.

EXCLUDE dollars received on land rented to others.

- 860
- 1 \$0 - \$999
- 2 \$1,000 - \$9,999
- 3 \$10,000 - \$49,999
- 4 \$50,000 - \$99,999
- 5 \$100,000 - \$249,999
- 6 \$250,000 - \$499,999
- 7 \$500,000 - \$999,999
- 8 \$1,000,000 - \$4,999,999
- 9 \$5,000,000 and over

2. Is the 2019 gross value of sales and government agricultural payments for this operation less than \$1,000?

- Yes - Continue No - Skip to Item 4

3. Record all 2020 crops, land uses, and livestock or poultry now on the total acres operated, then go to Item 4, next page.

Land Use	ACRES	Field Crops Intended For Harvest	ACRES	Other Crops	ACRES
CRP/WRP .....		.....		Cut Christmas Trees	
Idle Cropland .....		.....		.....
Summer Fallow .....		.....		.....
.....		
.....		
Government Payments	WHOLE DOLLARS	Fruits/Nuts	ACRES	Livestock	NUMBER
CRP/WRP Payments .....		.....		Cattle – Dairy.....	
Other Gov't Payments .....		.....		Cattle – Other.....	
.....		.....		Chickens.....	
.....		.....		Hogs.....	
Pasture/Rangeland	ACRES	Vegetables/Melons	ACRES	Horses.....	
Cropland Used Only For Pasture .....		.....		Mules/Burros	
Permanent Pasture .....		.....		.....
Woodland Pasture .....		.....		.....
Aquaculture	NUMBER	Berries	ACRES	Office Use	
Acres of Ponds in Use .....		.....		TOTAL POINTS	
Foodsize/Stockers .....		.....		861	
Fingerlings/Broodfish .....		.....		PASTURE POINTS	
Trout Eggs .....		.....		869	

Section 4 - Value of Sales (continued)

4. Of the farm or ranch income reported, which of these categories represents the largest portion of the gross income from this operation?

Code

- 1 – **Grains, Oilseeds, Dry Beans, and Dry Peas** 1
(corn, flaxseed, grain silage and forage, grains and oilseeds, popcorn, rice, small grains, sorghum, soybeans, sunflowers, straw, etc.)
- 2 – **Tobacco** 2
- 3 – **Cotton and Cottonseed** 3
- 4 – **Vegetables, Melons, Potatoes and Sweet Potatoes** 4
(beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seeds, etc.)
- 5 – **Fruit, Tree Nuts and Berries** 5
(almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.)
- 6 – **Nursery, Greenhouse, Floriculture and Sod** 6
(bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, sod, etc.)
- 7 – **Cut Christmas Trees and Short Rotation Woody Crops** 7
- 8 – **Other Crops and Hay, CRP and Pasture** 8
(grass seed, hay and grass silage, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, CRP, etc.)
- 9 – **Hogs and Pigs** 9
- 10 – **Milk and Other Dairy Products from Cows** 10
- 11 – **Cattle and Calves** 11
(beef and dairy cattle for breeding stock, fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.)
- 12 – **Sheep, Goats, and their Products** 12
(wool, mohair, milk and cheese)
- 13 – **Horses, Ponies, and Mules** 13
(burros and donkeys)
- 14 – **Poultry and Eggs** 14
(broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.)
- 15 – **Aquaculture** 15
(catfish, trout, ornamental and other fish, mollusks, crustaceans, etc.)
- 16 – **Other Animals and Other Animal Products** 16
(honey bees, honey, rabbits, fur-bearing animals, semen, manure, other animal specialties, etc.)

Farm Type Code
862



Section 5 - Change in Operator

Complete this section only if all questions in Item 2 on the face page are answered "No".

1. Has the operation named on the label been sold, rented, or turned over to someone else?

Yes - Go to Item 2 No - Continue

- a. Will the land be used for any agricultural purpose by you (the operator), or anyone else in the next year? Include growing crops, grains, row crops, oilseeds, fruits, vegetables, or specialty crops, raising any livestock, poultry or bees.

Yes Don't Know No

(Regardless of answer to above, write a note to explain the situation, then go to Section 6.)

2. Was the operator (name on label) operating a farm or ranch on June 1, 2020?

Yes - Continue No - Continue

3. Please provide the following information for the operation that has taken over the land:

What is the name and address of the new operation?

Operation Name: _____

Operator Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: (_____) _____ - _____

check if
cell phone

4. Was the (item 3) new operation in business before June 1, 2020?

Yes - Go to Section 6 No - Continue

5. Is the (item 3) operation managed?

Yes - Go to Section 6 No - Continue

6. Were any of the individuals associated with the (item 3) new operation operating land individually before June 1, 2020?

Yes - Go to Section 6 No - Go to Section 6

Section 6 - Conclusion

1. Do you (the operator named on the label) make any day-to-day decisions for another farm or ranch?

- Yes - Continue No - Go to Item 2

- a. What is the name of the other operation(s).....
 b. Was this additional operation in business before June 1, 2020?

- Yes - Continue No - Continue

Operation Name: _____
Address: _____
City: _____ State: ____ ZIP: _____
Phone: (____) _____ <input type="checkbox"/> <small>check if cell phone</small>

2. **Comments:**

Survey Results: To receive the complete results of this survey on the release date, go to:
<http://www.nass.usda.gov/results>

To have a brief summary emailed to you, please enter your email address:
1095

Operation Email: (if different from above)	Operation Phone:	
9937	9936 () - _____	check if cell phone <input type="checkbox"/>

Respondent Name:	Respondent Phone (if different from above)		9910	MM	DD	YY
9912	9911 () - _____	check if cell phone <input type="checkbox"/>	Date: ____	____	____	____

This completes the survey. Thank you for your help.

OFFICE USE ONLY										
Response		Respondent		Mode		Enum.	Eval.	Change	Office Use for POID	
1-Comp	9901	1-Op/Mgr	9902	1-PASI (Mail)	9903	9998	9900	9985	9989	
2-R		2-Spouse		2-PATI (Tel)					_____	
3-Inac		3-Acct/Bkpr		3-PAPI (Face-to-Face)					_____	
4-Office Hold		4-Partner		6-Email					Optional Use	
5-R – Est		9-Other		7-Fax					9907	9908
6-Inac – Est				19-Other					9906	9916
7-Off Hold – Est										
S/E Name										